## MASTER BUDGET FY 2024 Budget Worksheet

### Revenue
- **Advertising**
- **Corporate/associate dues**
- **Exhibit fees**
- **Grant/contract income**
- **Member dues**
- **Publication sales**
- **Registrations**
- **Service fees**
- **Sponsorship revenue**
- **Investment Fees**

### Personnel Costs
- **Salaries and Wages**
- **Fringe Benefits**
- **Payroll Taxes**

### Other expenses
- **Advertising and promotion**
- **Awards, scholarships and grants**
- **Bank charges**
- **Condo Fee**
- **Consulting/outside services**
- **Contingency expenses**
- **General taxes**
- **Insurance**
- **Interest**
- **Legal and accounting**
- **Lodging**
- **Marketing**
- **Meals and entertainment**
- **Meeting costs**
- **Memberships and subscriptions**
- **Other expenses**
- **Postage and delivery**
- **Printing, production and duplicating**
- **Registration fees**
- **Supplies, equipment and maintenance**
- **Communications/Internet**
- **Temporary assistance**
- **Training and development**
- **Travel**
- **Utilities / Maintenance**
- **Property Taxes**

### Total Revenue

### Total Personnel Costs

### Other expenses

### Total Other Expenses

### Total Expenses

### Change in Net Assets before Depreciation

### Less: Depreciation

### Change in Net Assets